

# Newmarket 7 Day Medical Centre

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Our Experience with Collaboratives so far –  
Setting up a Diabetes Clinic

# Before Collaboratives

- Medical Director 3 and Pracsoft.
- No accurate patient database.
- No validated diabetes register.
- Our register indicated we had 68 diabetic patients and our patient database had 58,000 active patients.

# Cleaning up...after Sydney (LW1)

- Data search on patients.
- Inactivated 40,000 patients who had not attended the practice in the last two years.
- Number of diabetic patients remained the same.
- Contacted pathology to have downloads changed to HL7.

# Finding our diabetics

- Requested pathology download and hardcopy of all patients with HbA1c in last 12 months.
- HbA1c's populate into MD3.
- Manually coded - Diabetes type I and type II.
- Diabetes register now 219.
- Doctors were 'requested' to code correctly in MD3 (and since then numbers have continued to increase).

# Diabetes Clinic

- By having a more accurate database we were able to set up a Diabetes Clinic.

# Diabetes Clinic

- Patients identified and recalled.
- Patient attends clinic held by the nurse – ECG, ABI height, weight and discuss issues relating to their diabetes. Items - 11700,11610.
- Patient sees doctor for final part of clinic consult. Pathology and referrals organised, further discussion. Item 23.

# Diabetes Clinic

- Next appointment 2 weeks for completion of annual cycle of care.
- Patient returns and SIP item number billed. Item 2517 or 2521 or 2525.
- Book review appointment and add patient to recall list.

# Results

- Excellent response and feedback from patients - they are impressed by the level of care.
- Doctors have seen improvement in patient management and in SIP annual cycle of care.
- Previously not high level of SIPs; most recent quarterly SIP payment of \$1500.

# Billing

- First clinic consult - \$105.75 per patient (+ \$16.20 concession)
  - ECG, ABI, Dr consult.
- Second visit – claim SIP item number.
- Most patient need GPMP and TCA and review.

# Since Collaboratives

- In 3 months have added at least 150 patients on diabetes register.
- Improved system to identify diabetics patients.
- Annual cycles of care now being completed.
- SIP now being claimed.

# Bottom line (\$)

- 150 patients x \$105.75 (min) = \$15,750.00
- 150 patients items 721, 723 done = \$34,327.50
- 150 patients 6 monthly reviews items 725, 727 = \$19,110

Potential earnings for Collaborative activity  
\$69,187.50